

“I have neither given nor received aid on this exam” _____
(signature)

The following formula might be useful: $E_p = (P/Q)*(1/\text{slope})$

I. Discussion Questions (12.5 points each...50 points total):

1. The demand for ski lift tickets at Sugar Mountain is $Q = 1,200 - 20P$, where P is the price of lift tickets (in dollars) and Q is the number of tickets sold.
 - a. If the price per ticket is \$45, how much revenue does Sugar Mountain earn?

 - b. What is the price elasticity of demand for ski lift tickets at this price? (hint: calculate a number)

 - c. In words, precisely interpret the price elasticity number that you calculated in (b).

 - d. Based on the information above, what should Sugar Mountain do to increase their revenue?

2.

East Lake		West Lake	
# of Boats	Average # Fish	# of Boats	Average # of Fish
1	40	1	50
2	40	2	48
3	40	3	46
4	40	4	44
5	40	5	42

- a. Using the above chart, suppose Madison has 5 fishing boats. What is the optimal method of allocating 5 fishing boats between these two lakes? [No credit given if you don't show your work] (6.5 points)
- b. Based on your answer from (a), how many fish will be caught from the East Lake? (2 points)
- c. Based on your answer from (a), how many fish will be caught from the West Lake? (2 points)
- d. How many total fish are caught? Show your work. (2 point)

4. Complete the following table for the short-run cost curves for the production function: $Q = 3KL$ where in the short-run K is fixed at 2 units, with the rental price of capital = \$2 and the wage rate = \$2.

Workers	Output	TC	VC	FC	ATC	AVC	AFC	MC
0					--	--	--	--
1								
2								

Extra Credit (+2): What is the price consumption curve?

Extra Credit (+2): Use a graph to illustrate a price consumption curve below. ***No credit given if you don't label your axes and curves!***

II. Multiple Choice: (20 questions, worth 2.5 points each...50 points total)

Use the following table to answer the next two questions:

Labor	Output	Marginal Product	Average Product
0	0	--	--
1	6		
2		8	
3			6
4		2	
5	19		

- What is the marginal product from the 3rd worker?
 - 1
 - 2
 - 3
 - 4
 - 5

- Do diminishing returns to labor appear in the above chart? If so, where does this occur?
 - Yes, after the 1st worker is hired
 - Yes, after the 2nd worker is hired
 - Yes, after the 3rd worker is hired
 - Yes, after the 4th worker is hired
 - No (diminishing returns are not exhibited in the above graph).

Use the table below to answer the next three questions:

Q	Fixed Cost	Variable Cost	Total Cost	Marginal Cost	Average Fixed Cost	Average Variable Cost	Average Total Cost
0	50			--	--	--	--
1			70				
2		35					
3				10			
4							25

- What is the marginal cost of producing the fourth quantity?
 - 10
 - 50
 - 15
 - 5
 - 12.5

- What is the average variable cost of making a quantity of three?
 - 3.33
 - 12.5
 - 15
 - 17.5
 - 12.75

- What is the variable cost for producing the fourth quantity?
 - 100
 - 45
 - 5
 - 12.5
 - 50

6. The income elasticity of demand for autos is 2.50. This means that if income increases by 10% then a consumer will spend
- A) 10% more buying autos.
 - B) 2.5% more buying autos
 - C) 0.25% more buying autos
 - D) 25% more buying autos
7. The cross-price elasticity of demand between hot dogs and mustard is -2.00. If hot dog prices increase by 1 percent, this causes the quantity of mustard purchased to:
- A) increase by 2%.
 - B) decrease by 2%.
 - C) increase by 20%.
 - D) decrease by 20%.
8. The defining attribute of a natural monopoly is:
- A) a declining fixed cost curve
 - B) an increasing marginal cost curve
 - C) a declining marginal revenue curve
 - D) a declining long-run average cost curve
9. Find the returns to scale for the following function: $Q = 6KL$
- A) increasing returns to scale
 - B) decreasing returns to scale
 - C) constant returns to scale
10. If a production function exhibits diseconomies of scale then the long-run average cost curve must be:
- A) constant as output increases
 - B) decreasing as output increases
 - C) increasing as output increases

Use the following information to answer questions 11 & 12: Summit Lawn can hire workers to cut grass at \$40 per day and can a unit of capital (lawn mowers, weed eaters, etc.) for \$20 per day. Summit Lawn spends \$200 per day.

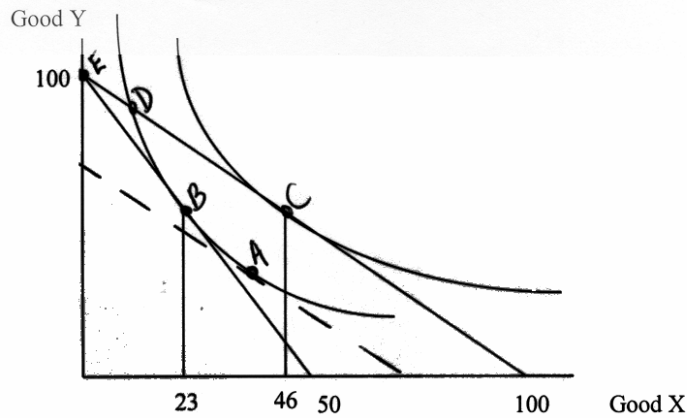
K

_____ L

11. In the space above, draw an isocost curve for Summit Lawn spending \$200. What is the slope of this isocost curve?
- A) -1/2
 - B) -1/4
 - C) -1
 - D) -2
 - E) -4

12. Summit Lawn currently hires 3 workers and rents 4 units of capital. The marginal product of workers = 40 and the marginal product of capital = 30. Given this information, what recommendation would you give Summit Lawn?
- A) Rent more machines and fire workers.
 - B) Rent fewer machines and hire workers.
 - C) Don't change anything, since Summit Lawn is already optimally using its inputs.

Use the graph below to answer questions 13-16.



13. If $M = \$100$, $P_Y = \$1$, and $P_X = \$2$. Find the best affordable bundle.

- A) A
- B) B
- C) C
- D) D
- E) E

14. Suppose the price of X decreases from $P_X = \$2$ to $P_X = \$1$. Everything else is unchanged ($M = \$100$ & $P_Y = \$1$). The total effect is represented by moving from point ____ to point ____.

- A) A to B
- B) B to A
- C) C to B
- D) C to D
- E) B to C

15. The substitution effect due to the price of X decreasing is represented as moving from point ____ to point ____.

- A) B to A
- B) C to A
- C) A to B
- D) A to C
- E) C to D

16. The income effect due to the price of X decreasing is represented as moving from point ____ to point ____.

- A) C to A
- B) C to B
- C) B to C
- D) D to B
- E) A to C

17. If Jerry and Ben's demand curves are: $P = 8 - Q_J$ and $P = 8 - 2Q_B$, respectively. Find the market demand curve.
- A) $P = 8 - 3Q$
 - B) $P = 8 - (2/3)Q$
 - C) $P = 8 - (3/2)Q$
 - D) $P = 4 - (2/3)Q$
 - E) $P = 4 - (3/2)Q$

18. If demand is $P = 10 - 2Q$, find the price elasticity of demand if $P = 4$.
- A) -2
 - B) -2/3
 - C) -3/2
 - D) -3
 - E) -6

19. What is an Engel Curve?

- A. It shows the relationship between price and quantity demanded
- B. It shows the relationship between inputs and output
- C. It shows the relationship between price and quantity supplied
- D. It shows the relationship between taxes and consumption
- E. It shows the relationship between income and quantity demanded

20. Milk is classified as a "necessary good", this means that

- A) if the price of milk goes up 1%, quantity demanded for milk decreases by more than 1%.
- B) if the price of milk goes up 1%, quantity demanded for milk decreases by less than 1%.
- C) if the price of milk goes up 1%, quantity demanded for milk increases by less than 1%.
- D) if income goes up 1%, quantity demanded for milk increases by less than 1%.
- E) if income goes up 1%, quantity demanded for milk increases by more than 1%.